

KINAZ
كيناز

Will back you up

Company Profile





We'll back you up

We act as a partner who provides KSA-based companies with the needed support in managing their government and non-government contracts and financial claims. We also help our clients in managing their vendors contracts and claims. We also provide translation.

Our services are tailored to enable companies to concentrate on their core business activities. We will utilize our KSA market experience so our clients can easily and seamlessly execute their secondary tasks.

Mission

We provide comprehensive support in all secondary tasks, leveraging our deep understanding of local market regulations and processes, to be the preferred outsourcing partner for businesses in Saudi Arabia. Our mission is to alleviate the burden of non-core activities, allowing our clients to concentrate on what truly matters—their core business—and achieve exceptional results.



Vision

To be the top outsourced company in Saudi Arabia, enabling businesses to focus on their core activities and reach their full potential.

Why KINAZ



Kinaz is highly experienced in managing and processing financial claims. Our services also cover managing vendor contracts and payments. Such services would help our clients improve their cashflow and strengthen their overall financials.



Kinaz keeps you posted on all government and semi government opportunities and projects available in KSA market in your field of interest.



Kinaz possesses a broad understanding of KSA market's regulations, processes, and requirements. Its deep knowledge enables it to provide its clients with organizational, procedural and legislation support, allowing them to focus on their core businesses.

Our Services



Managing and collecting financial claims of government/ non-government contracts



Following up on government tenders available on various platforms like Etimad and other government platforms, as well as highlighting adequate ones and completing bidding processes and requirements



Managing vendors' payments



Translating projects deliverables into Arabic in line with the professional local standards

Managing and collecting financial claims of government contracts

We oversee and manage financial claims, organizing them according to MoF's standards. This assures swift and effortless claim processing without any undue delays. We also offer regular reports that mirror the status of each claim and provide insight into the expected timeframes for their collection. This valuable insight assists our partners in strategically planning their cash flows.

- ✦ Accounts Receivable Analysis
- ✦ Development of Claim Plans
- ✦ Professional Partner Engagement
- ✦ Preparation of Financial Reports
- ✦ Process Refinement
- ✦ Debt Control
- ✦ Process Documentation
- ✦ Constant Evolution



Managing vendors' payments

Our expertise in government relations extends beyond the ordinary, encompassing HR contracts and essential governmental documents. Navigating complex regulatory terrain, we ensure seamless compliance and fruitful collaborations with authorities, fostering an environment of trust and efficiency.

- Information Analysis
- Thoughtful Payment Prioritization
- Accounts management
- Receipt and verification
- Invoice approval
- Payment processing
- Supplier Communication
- Monitoring Outstanding Payments
- Dispute resolution
- Fostering positive relationships



Our Services

-  **Following up on government tenders available on various platforms like Etimad and other government platforms, as well as highlighting adequate ones and completing bidding processes and requirements**
-  Creating an account for the client on Etimad platform as well as other government platforms.
-  Managing government tenders available on Etimad platform and other government platforms. Reviewing such tenders and filtering them in order to notify the client of those which fall within the scope of his activities.
-  Submit bids and follow up on their status on the Etimad platform and other government platforms, in addition to completing the necessary processes when the tender is awarded to the client.
-  Following up on active contracts on Etimad platform and other government platforms and making the necessary amendments if necessary.





Translating projects outcomes into Arabic in line with the professional and local standards

Our adept translation services bridge communication gaps, unlocking global opportunities. With skilled linguists and an acute understanding of cultural nuances, we ensure your messages resonate effectively across diverse linguistic contexts. Your business's voice is preserved, no matter the language.

Through collaborations with top-tier translation firms in the region, specializing in business translation and staffed by seasoned translators with an extensive track record in the Saudi market, we deliver high-quality translation services with punctuality at their core. Serving as your knowledgeable local partner, we bridge linguistic gaps and offer a meticulous understanding of local prerequisites.



Executive Team



Osama Abu Dabeh

CEO

Formerly at the helm of operations and at the forefront of transformative initiatives within McKinsey & Company, Osama brings a rich reservoir of experience. His journey as the former CFO of Elixir Management Consultancy, coupled with his pivotal role as an administrative founder, has imbued him with a profound understanding of organizational dynamics. Osama's earlier roles included spearheading internal audit functions at Samsung.



Khalid Najem

Managing Partner

Drawing from his vast experience across the sales, financial, and wealth management sectors, Khaled has forged his path with renowned national and multinational entities such as Saudi Faransi Capital, AlKhabeer Capital, and Green Stone Wealth Management. However, driven by a vision to elevate the family legacy, he harnessed his visionary leadership and strategic acumen to embark on a transformative journey. Within a remarkably short span, Khaled spearheaded the expansion of the enterprise, now encompassing diverse ventures like Najim Steel Structure, Najm Al Ma'arifa Contracting, Qaws AlHandasi Wood Industries, and Arab Pulse Entertainment Management.



Sami Al-Zuhaibi

Strategic Partner

After establishing Elixir Consultants, Sami became a partner in McKinsey and Company. Throughout his career path, he participated in various transformation projects in KSA.

Contact us



SEND AN EMAIL
Info@kinaz.com.sa



CALL US TODAY
[+966503138359](tel:+966503138359)



FOLLOW US ON TWITTER



FOLLOW US ON LINKEDIN
Kinaz Support Services



VISIT OUR OFFICE
[Kinaz Company, Jeddah 23414, KSA](#)



VISIT OUR WEBSITE
kinaz.com.sa